



# **HAMPDEN COUNTY WORKFORCE BOARD**

## **MHHCWB Strategic Plan July 1, 2017-June 30, 2020 Summary Scoreboard**

### **Quarterly Progress Report Year 2, QTR 1 Progress July 1, 2018 – September 30, 2018**

#### **KPI Metric Key:**



**No Progress**



**Partially Implemented**











**Fully Implemented**

#### **KPI Metric Trend between Quarters:**

- 1. Changing = Moved from One Level to Next**
- 2. Improving = Expanded Partially Implemented**
- 3. Continuing = No Major Change in KPI Metric**






# MHHCWB Strategic Plan July 1, 2017-June 30, 2020 Summary Scoreboard Year 2, QTR 1 Progress





Strategic Priority	Key Performance Indicators (KPIs)		
	 Q1	 Q2	 Q3  Q4/Y2
<b>ONE</b>  5	<b>Be the Leading Source of Regional Labor Market Information &amp; Innovative Ideas for Advancing Workforce Development</b>    No Progress ( )      Partially Implemented (5)      Fully Implemented (0)		
<b>TWO</b>  8	<b>Improve Education and Employability Skills of Adults for Quality Careers</b>    No Progress (1)      Partially Implemented (7)      Fully Implemented (0)		
<b>THREE</b>  7	<b>Develop 21st Century Youth Education and Employability Skills for Quality Careers</b>    No Progress ( )      Partially Implemented (7)      Fully Implemented (0)		
<b>FOUR</b>  7	<b>Be the Leading Advocate, Planner and Convener to Promote and Fund Regional Workforce Development</b>    No Progress (0)      Partially Implemented (7)      Fully Implemented (0)		
<b>Total:</b>  <u>27</u>	<b>YR2/ Qtr1</b> No Progress (1)	<b>Partially Implemented</b> (26)	<b>Fully Implemented</b> (0)
	<b>YR2/ Qtr</b> No Progress ( )	<b>Partially Implemented</b> ( )	<b>Fully Implemented</b> ( )
	<b>YR3/ Qtr</b> No Progress ( )	<b>Partially Implemented</b> ( )	<b>Fully Implemented</b> ( )



# Strategic Priority 1


## Be the Leading Source of Regional Labor Market Information and Innovative Ideas for Advancing Workforce Development

Goal/Strategy	Key Performance Indicators (KPI) 
<b>Labor Market Data</b>	<p>1. During all Plan years, and as part of WIOA Regional Planning, the MHCWB will continue to identify key workforce development indicators from multiple data channels, analyze workforce data and trends, formulate projections and recommendations, and disseminate reports to a broad network of regional partners and collaborators.</p> <div style="text-align: center;">  <span style="font-weight: bold;">KPI METRIC TREND: 2. IMPROVING</span> </div> <div style="display: flex; justify-content: space-around; margin-top: 10px;"> <span>No Progress</span> <span>Partially Implemented</span> <span>Fully Implemented</span> </div>
	<p><b>Comments:</b></p> <ul style="list-style-type: none"> <li>⬇ MHCWB Director of Business Services and Market Research, as part of the Regional Planning Blueprint Implementation process, convened the Blueprint Data Team on September 26, 2018 to review and finalize Goal # 3 Work Plan Matrix.</li> <li>⬇ 2018 Workforce Development and Technology Adoption Report for regional advanced manufacturing industry published in August 2018 and disseminated to regional stakeholders.</li> <li>⬇ Manager of Healthcare Workforce Initiatives finalizing regional Report in health care focused on Physician's Assistant and Nurse Practitioners. Report to be published in Q-2</li> <li>⬇ Director of Business Services and Market Research continued to facilitate convening of Data Team with OSCC Operators in support of implementation of <i>Charter Employer Engagement Framework</i>.</li> <li>⬇ Director of Business Services and Market Research continued to prepare Labor Market Reports and Occupational Outlook Briefs for selected partners, in particular regional school districts, to support grants making initiatives relative to new program development and capital equipment purchases.</li> <li>⬇ Director of Business Services and Market Research in process of enhancing Labor Market Information section of MHCWB web site to reflect Demand data relative to Blueprint implementation.</li> <li>⬇ MHCWB being included as a financial partner in several regional contracts to conduct end of program evaluations on training activities.</li> </ul>
	<p>2. During all Plan years, the MHCWB will utilize its web site and other potential communication channels to provide electronic access to workforce related labor market information and workforce development research reports, promising practices and innovative programs.</p> <div style="text-align: center;">  <span style="font-weight: bold;">KPI METRIC TREND: 2. IMPROVING</span> </div> <div style="display: flex; justify-content: space-around; margin-top: 10px;"> <span>No Progress</span> <span>Partially Implemented</span> <span>Fully Implemented</span> </div>
	<p><b>Comments:</b></p> <ul style="list-style-type: none"> <li>⬇ Director of Business Services and Market Research in process of enhancing Labor Market Information section of MHCWB web site to reflect Demand data relative to Blueprint implementation.</li> <li>⬇ New constituted Blueprint Data Team facilitated by MHCWB Business Services and Market Research, exploring use of regional web sites to facilitate ease of data sharing across Pioneer Valley Region. Work will continue in FY 2019-Q 2-3.</li> </ul>

Goal/Strategy	Key Performance Indicators (KPI)  Q1  Q2  Q3  Q4/Y2
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**Resource Alignment**

1. During all Plan years, the MHCWB will continue to use a Data Driven Decision Making (D<sup>2</sup>M) process to prioritize resource allocation for workforce development programs implementation and One Stop Career Center Operator services.



**KPI METRIC TREND: 3. CONTINUING**


No Progress      Partially Implemented      Fully Implemented

**Comment:**

- + MHCWB's internal accountability and reporting systems continued to assist OSCC Operators in joint development of implementing allocations methodology.
- + In FY 2019, MHCWB will continue to enhance the (D<sup>2</sup>M) process to prioritize resource allocation for delivery of programs and services for business and job seekers by One Stop Career Center Operators as contained in the charter with each center

**Innovative Practices and Services**

1. By Year 3, the MHCWB will design and implement one (1) innovative practice/program that will improve the regional workforce development delivery system, and will prepare summary reports that document the development process.




**KPI METRIC TREND: 2. IMPROVING**

No Progress      Partially Implemented      Fully Implemented

**Comments:**

- + MHCWB- directed Charter implementation process of using WIOA Core Partners in the design and delivery of services to job seekers and businesses at the OSCC's is beginning to strengthen service delivery practices that, over time, should improve the regional workforce development delivery system.
- + Implementation in FY 2019 of a coordinated and integrated OSCC Talent Bank and Hampden County Business Services will improve the regional workforce development delivery system.

2. In Year 1, the MHCWB will facilitate and manage the scale-up of one (1) innovative practice, program or service that will improve the workforce development system for employers, job seekers, and system users.



**KPI METRIC TREND: 2. IMPROVING**




No Progress      Partially Implemented      Fully Implemented









**Comments:**

- + MHCWB led MHC Business Services Task Force Work Plan continues to guide and support adoption and implementation of system-wide operational practices and work tasks in support of Charter implementation
- + MHCWB continued to facilitate work of the representatives of the OSCC Operators Data Teams to support implementation of Charter *Employer Engagement Framework*.




# Strategic Priority 2

## Improve Education and Employability Skills of Adults for Quality Careers

Goal/ Strategy	Key Performance Indicators (KPI) <div style="display: flex; justify-content: space-around; align-items: center;"> <span style="border: 1px solid black; background-color: yellow; width: 20px; height: 20px; display: flex; align-items: center; justify-content: center;"><span style="color: black; font-size: 10px;">X</span></span> Q1           <span style="border: 1px solid black; width: 20px; height: 20px; display: flex; align-items: center; justify-content: center;"> </span> Q2           <span style="border: 1px solid black; background-color: lightgray; width: 20px; height: 20px; display: flex; align-items: center; justify-content: center;"> </span> Q3           <span style="border: 1px solid black; background-color: lightgray; width: 20px; height: 20px; display: flex; align-items: center; justify-content: center;"> </span> Q4/Y2         </div>
<b>Coordination &amp; Program Capacity Building</b>	<p>1. During all Plan years, MHHCWB will be the focal point for codifying and disseminating innovative programs, practices and service delivery models that enhance the employability of adults for quality career pathways as outlined in the updated signed MOU between the OSCCs and WIOA Core Partners, effective July 1, 2018.</p> <div style="text-align: center;">  <span style="font-weight: bold;">KPI METRIC TREND: 3. CONTINUING</span> </div> <div style="display: flex; justify-content: space-around; margin-top: 10px;"> <span>No Progress</span> <span>Partially Implemented</span> <span>Fully Implemented</span> </div> <div style="background-color: yellow; padding: 5px; margin-top: 10px;"> <p><b>Comments:</b></p> <ul style="list-style-type: none"> <li>⬇ MHHCWB OSCC Operators and WIOA CORE Partners continued to meet to develop a framework of planned processes and customer flow for service delivery to shared customers, in particular for job seekers.</li> <li>⬇ Infrastructure costs for WIOA Core Partners being utilized the MHHCW providing structure and support for collaborative work to move forward.</li> </ul> </div>
	<p>2. MHHCWB will work with the literacy providers and their business partners to align resources and program operational schedules that will increase the service delivery capacity in Hampden County.</p> <div style="text-align: center;">  <span style="font-weight: bold;">KPI METRIC TREND 3. CONTINUING</span> </div> <div style="display: flex; justify-content: space-around; margin-top: 10px;"> <span>No Progress</span> <span>Partially Implemented</span> <span>Fully Implemented</span> </div> <div style="background-color: yellow; padding: 5px; margin-top: 10px;"> <p><b>Comment:</b></p> <ul style="list-style-type: none"> <li>⬇ MA DESE ACLS literacy providers in Hampden County have executed new contracts with ACLS and are beginning to implement programming for FY 2019.</li> <li>⬇ MHHCWB will be receiving funding from ACLS to serve as a resource to literacy providers in employer partnership development, program quality reviews, and career pathway development consistent with the Labor Market Blueprint.</li> </ul> </div>
	<p>3. During all Plan years, the MHHCWB will develop, implement, and document an integrated approach to linking OSCC services with DESE-ACLS funded programs to create pathway opportunities for program completers.</p> <div style="text-align: center;">  <span style="font-weight: bold;">KPI METRIC TREND 3. CONTINUING</span> </div> <div style="display: flex; justify-content: space-around; margin-top: 10px;"> <span>No Progress</span> <span>Partially Implemented</span> <span>Fully Implemented</span> </div> <div style="background-color: yellow; padding: 5px; margin-top: 10px;"> <p><b>Comment:</b></p> <ul style="list-style-type: none"> <li>⬇ ACLS literacy providers in Hampden County have executed new contracts with ACLS and are beginning to implement programming for FY 2019. MHHCWB will now be able to support developing a process to link OSCC services with DESE-ACLS funded programs to create pathway opportunities for program completers. This work will begin in FY 2019-Q-2.</li> </ul> </div>





<b>Goal/ Strategy</b>	<b>Key Performance Indicators (KPI)</b> 
<b>Workplace Readiness Standards</b>	<p>1. During all Plan years, MHHCWB will assist the OSCCs in using assessment tools to ensure that comprehensive career plan development for OSCC customers is aligned with required business and industry competencies.</p>  <p><b>KPI METRIC TREND: 3. CONTINUING</b></p> <p>No Progress      Partially Implemented      Fully Implemented</p> <p><b>Comments:</b>   MHHCWB Director of Business Services and Market Research continued to facilitate convening of Data Team with OSCC Operators in support of implementation of Charter <i>Employer Engagement Framework</i>.</p>
<b>Adult Sector Based Career Pathways</b>	<p>1. MHHCWB will facilitate the implementation of an integrated sector-based career pathways framework to advance adults along a career continuum with multiple program options, expanded transition to work-based learning opportunities, and flexible points of entry and exit. This career pathway will be reinforced by a coordinated case management system of services and supports that enhance positive program and career pathway outcomes as outlined in the UPDATED OSCC-WIOA Partner MOU, effective July 1, 2018.</p>  <p><b>KPI METRIC TREND: 3. CONTINUING</b></p> <p>No Progress      Partially Implemented      Fully Implemented</p> <p><b>Comments:</b>   MHHCWB OSCC Operators and WIOA CORE Partners continued to meet to develop a framework of planned processes and customer flow for services delivery to shared customers, in particular for job seekers.</p> <p>2. During each Plan year, the MHHCWB will identify two (2) innovative adult education/training practices/programs and will provide assistance and/or resources to support implementation and evaluation.</p>  <p><b>KPI METRIC TREND: 3. CONTINUING</b></p> <p>No Progress      Partially Implemented      Fully Implemented</p> <p><b>Comments:</b>   MHHCWB apprenticeship program with Smith &amp; Wesson (RTI -150 hours) continued at STCC with completion of two RTI sections totaling 50 hours. Three credit college course began on September 18, 2019. 16 incumbent apprentices continue to be enrolled in apprenticeship program.   NDWG Hurricane Response Disaster grant implementation continued with start of ESOL classes and placement activity.</p>








<b>Goal/ Strategy</b>	<b>Key Performance Indicators (KPI)</b> 
<b>Career Center Capacity Enhancement</b>	<p><b>1. During all Plan years, the MHCWB will work with the OSCCs to implement coordinated services to employers as outlined in the MHCWB Employer Engagement Framework in the OSCC Operator Charters.</b></p>  <p><b>KPI METRIC TREND: 3. CONTINUING</b></p> <p><b>No Progress      Partially Implemented      Fully Implemented</b></p>
	<p><b>Comments:</b></p> <p><b>+</b> The MHC Business Services Task Force, constituted by the MHCWB to guide and support system-wide daily operational practices and work tasks, continued to meet and identify areas and ways of aligning services and resources to support design of aligned and coordinated services for job seekers.</p> <p><b>2. In each Plan year, the MHCWB will continue to conduct quarterly meetings of the OSCC Center directors, their Board chairs, MHCWB OSCC Committee Chair, and a MHCWB Vice President to discuss and assess the implementation of principles outlined in the OSCC Operator Charters.</b></p>  <p><b>KEY METRIC TREND: 2. IMPROVING</b></p> <p><b>No Progress      Partially Implemented      Fully Implemented</b></p> <p><b>Comment:</b></p> <p><b>+</b> The One Stop Career Center Operators Strategy Group met on September 21, 2018 to discuss high level, strategic opportunities that will strengthen the workforce delivery system in Hampden County. Focus of meeting was on MASSHIRE implementation and FY 2019 MassHire OSCC Monitoring by the MHCWB OSCC Committee.</p>

# Strategic Priority 3




## Develop 21<sup>st</sup> Century Youth Education and Employability Skills for Quality Careers





Goal/Strategy	Key Performance Indicators (KPI) 
<b>Employability Development Pathways and Systems</b>	<p>1. MHCWB will continue to develop a common cross-sector career pathways framework that will advance youth along an integrated K-16 career pathway continuum with multiple program options, expanded work-based learning opportunities. This continuum will be reinforced by a coordinated case management system of services and supports that enhance positive program outcomes as outlined in the MOU between OSCCs and Youth Service Providers, effective July 1, 2018.</p> <div style="text-align: center;">  <p><b>KPI METRIC TREND 1. CONTINUING</b></p> <p>No Progress      Partially Implemented      Fully Implemented</p> </div>
	<p><b>Comment:</b></p> <ul style="list-style-type: none"> <li>+ Youth Council met on September 18, 2018 and continued to share best practices of youth programming with a focus on serving youth with disabilities.</li> </ul>
	<p>2. During all Plan years, MHCWB will allocate funding to in-school and out-of-school programs that provide youth with expanded work-based learning opportunities, academic interventions, and support systems and networks that improve the graduation rate and result in successful transition to post-secondary education and/or career employment.</p> <div style="text-align: center;">  <p><b>KPI METRIC TREND 2. CONTINUING</b></p> <p>No Progress      Partially Implemented      Fully Implemented</p> </div>
	<p><b>Comments:</b></p> <ul style="list-style-type: none"> <li>+ WIOA funded OSY and ISY programs met outcomes and performance metrics for FY 2018.</li> <li>+ WIOA funded FY 2019 OSY and ISY program vendors Year 2 Scope of Work and budget on target through Q-1.</li> </ul>
	<p>3. During all Plan years, MHCWB will act as the intermediary to accelerate the design and implementation of sector-based, high-quality career pathway programs that link middle school → secondary education → post-secondary education and employers in career pathways with currency in the labor market.</p> <div style="text-align: center;">  <p><b>KPI METRIC TREND: 2. IMPROVING</b></p> <p>No Progress      Partially Implemented      Fully Implemented</p> </div>
	<p><b>Comments:</b></p> <ul style="list-style-type: none"> <li>+ Pathways to Prosperity programs between STCC-WSHS and HCC-CCHS continue to progress well. PtoP private sector led Leadership Advisory Committee meeting on a regular basis</li> <li>+ West Springfield High School and Agawam High School submitted applications for Innovation Pathways Designation status as part of the MA DESE proposal process.</li> <li>+ MHCWB supported various Capital Skills grant applications to DESE in support of improved infrastructure for curriculum delivery.</li> <li>+ MHCWB partnering with Westfield High School in YouthWorks Year -Round \$20,000 Planning Grant with a Health Care pathway focus.</li> <li>+ MHCWB made presentation to West Springfield School Committee on the PtoP program and scope of the Innovation Pathways initiative.</li> </ul>


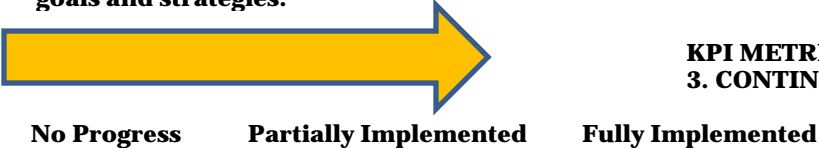
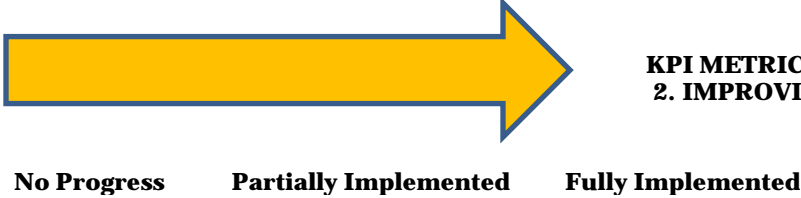
Goal/Strategy	<b>Key Performance Indicators (KPI)</b> 
<b>Youth Service Delivery Capacity Building and Alignment</b>	<p>1. MHCWB will continue to facilitate initiatives and interventions that will result in increased coordination and alignment between agencies serving out-of-school youth and the One Stop Career Centers to ensure that youth, including youth with disabilities, successfully transition to the next level in their career pathway as outlined in the MOU, effective July 1, 2018.</p>  <p><b>KPI METRIC TREND: 2. IMPROVING</b></p> <p>No Progress      Partially Implemented      Fully Implemented</p>
	<p><b>Comments:</b></p> <ul style="list-style-type: none"> <li>⬇ Charter between the MHCWB and OSCC Operators focused on developing specific interventions to better serve out-of-school youth. MHCWB and Operators contained to develop specific actions during FY19- Q-1.</li> <li>⬇ Youth Council met on September 18, 2018 and continued to share best practices of youth programming with a focus on serving youth with disabilities.</li> <li>⬇ The MHCWB and the OSCC Operators continued to operate the Disability Employment Initiative (DEI VII) to serve youth ages 16-24 to develop and access Career Pathways.</li> </ul> <p>2. MHCWB will continue to work with existing community-based partnerships to deepen and broaden the scope of its school time and out-of-school time programs and services to elementary and middle school age students.</p>  <p><b>KPI METRIC TREND: 2. IMPROVING</b></p> <p>No Progress      Partially Implemented      Fully Implemented</p> <p><b>Comments:</b></p> <ul style="list-style-type: none"> <li>⬇ Funders Collaborative for Reading Success program activities begun during Q-1</li> <li>⬇ CLASP FY 2019 summer program completed. Data and report on program activities will be produced during Q-2.</li> <li>⬇ ASOST application filed with MA DESE for \$25,000 and includes funding for a 2019 summer component.</li> </ul>
<b>Employer Engagement</b>	<p>1. MHCWB will continue to work with each MHCWB funded out-of-school youth agency to assist in expanding work-based learning and employability readiness supports and services for participating youth.</p>  <p><b>KPI METRIC TREND: 2. IMPROVING</b></p> <p>No Progress      Partially Implemented      Fully Implemented</p>
	<p><b>Comment:</b></p> <ul style="list-style-type: none"> <li>⬇ MHCWB participated in 3 additional planning meetings to implement Signaling Success work readiness training for its WIOA youth vendor programs before December FY19.</li> </ul> <p>2. The MHCWB will develop business champions to hire youth interns/employees from its programs, particularly, although not exclusively, in STEM high quality career pathways.</p>  <p><b>KPI METRIC TREND: 2. IMPROVING</b></p> <p>No Progress      Partially Implemented      Fully Implemented</p> <p><b>Comments:</b></p> <ul style="list-style-type: none"> <li>⬇ MHCWB STEM Intern Program funded for FY 2019 at \$40,000 to secure 17 private sector employers and service 22 high school students.</li> <li>⬇ MHCWB Teacher Externship program for summer 2018 completed with 2 high school teachers completing entire 50 hour program, and 1 teacher completing 50% of the externship program requirements.</li> </ul>

# Strategic Priority 4

## Be the Leading Advocate, Planner and Convener to Promote and Fund Regional Workforce Development

Goal/Strategy	Key Performance Indicators (KPI) 
<b>Communicating the MHCWB's Mission</b>	<p>1. MHCWB will develop and execute a communication plan that specifically targets entities identified from the MHCWB's Stakeholder Analysis as needing "high priority engagement" to inform them of MHCWB accomplishments as documented through the Strategic Plan Scoreboard and KPIs.</p> <div style="display: flex; align-items: center; justify-content: space-between;">  <div style="text-align: right;"> <p><b>KPI METRIC TREND: 2. IMPROVING</b></p> </div> </div> <p style="text-align: center; margin-top: 5px;"> <span style="margin-right: 40px;">No Progress</span> <span style="margin-right: 40px;">Partially Implemented</span> <span>Fully Implemented</span> </p>
	<p><b>Comments:</b></p> <ul style="list-style-type: none"> <li>+ MASSHIRE Hampden County successfully launched on September 6, 2018 at event at Universal Plastics in Holyoke.</li> <li>+ MHCWB awarded Incentive Funding of \$30,000 for meeting all requirements associated with MASSHIRE implementation.</li> <li>+ MHCWB Brand Ambassador working with MHCWB internal team to develop post-launch communication plan and activities scheduled to begin during Q-2.</li> </ul>
	<p>2. During all Plan years, MHCWB will inform key stakeholders on issues that impact the workforce development eco-system and create opportunities for accelerating regional partnership development and deployment and improving workforce development program alignment and expansion.</p> <div style="display: flex; align-items: center; justify-content: space-between;">  <div style="text-align: right;"> <p><b>KPI METRIC TREND: 3. CONTINUING</b></p> </div> </div> <p style="text-align: center; margin-top: 5px;"> <span style="margin-right: 40px;">No Progress</span> <span style="margin-right: 40px;">Partially Implemented</span> <span>Fully Implemented</span> </p>
	<p><b>Comment:</b></p> <ul style="list-style-type: none"> <li>+ MHCWB continued informal information sharing on programs and activities. MHCWB quarterly Newsletter continued to update stakeholders on general MHCWB initiatives and programs.</li> </ul>

Goal/Strategy	<b>Key Performance Indicators (KPI)</b> 
<b>Communicating the MHCWB's Mission (cont'd)</b>	<p>3. MHCWB will meet with local mayors, other locally elected officials, and the local State legislative delegation to discuss workforce development issues and opportunities that impact job creation and regional economic development and expansion in Hampden County.</p>  <p><b>KPI METRIC TREND</b> 2. IMPROVING</p> <p>No Progress      Partially Implemented      Fully Implemented</p> <p><b>Comments:</b></p> <ul style="list-style-type: none"> <li>+ MHCWB President &amp; CEO has talked and met with selected members of the local state legislative delegation to discuss specific workforce related issues impacted by select line items in FY19 State Budget.</li> <li>+ Sen Eric Lesser keynoted comments at MHC launch event on September 6, 2018 which also included comments by Holyoke and Springfield mayors.</li> <li>+ MHCWB to meet in Q-1 with new Chief of Staff to Springfield mayor to review WIOA and relationship of CLEO to MHCWB of Directors.</li> </ul>
<b>Align Regional Workforce and Economic Development Strategic Goals</b>	<p>1. During all Plan years, MHCWB will work with the economic development entities and educational institutions in Hampden County to align their strategic goals with specific strategic priorities contained in the MHCWB's Strategic Plan.</p>  <p><b>KPI METRIC TREND:</b> 2. IMPROVING</p> <p>No Progress      Partially Implemented      Fully Implemented</p> <p><b>Comments:</b></p> <ul style="list-style-type: none"> <li>+ MHCWB President met with EDC President to review EDC <i>2013 Strategic Goals</i> and will collaborate on any planned update.</li> <li>+ MHCWB presented to EC Board of Directors on September 20, 2018 on the MHCWB <i>2018 Manufacturing Workforce Development and Technology Adoption Report</i>.</li> <li>+ MHCWB met with Dr. Cook, STCC President to discuss their <i>2015-2020 Student Success Plan</i> and will collaborate on any planned update.</li> <li>+ President &amp; CEO met with Dr. Royal HCC President to review their new <i>Strategic Plan</i> and discuss alignment with Blueprint going forward.</li> </ul> <p>2. MHCWB will continue to convene required meetings for the WIOA Regional Planning process to align strategic plans and protocols that will result in a coordinated and integrated regional workforce development strategy.</p>  <p><b>KPI METRIC TREND:</b> 2. IMPROVING</p> <p>No Progress      Partially Implemented      Fully Implemented</p> <p><b>Comments:</b></p> <ul style="list-style-type: none"> <li>+ Pioneer Valley Labor Market Blueprint Implementation Work Plan and Budget approved by MA Workforce Skills Cabinet.</li> <li>+ MHCWB in partnership with MHCWB conducted several key meetings in Q-1 to begin implementing key Strategies contained in the Blueprint.</li> <li>+ Meeting of Regional Planning Team, including the Employer Advisory Committee, scheduled for November 7, 2018 at Baystate Health Systems.</li> <li>+ Blueprint Data Team met on September 26, 2018 to finalize action steps on Goal 3 in the Blueprint.</li> </ul>

Goal/Strategy	<b>Key Performance Indicators (KPI)</b> 
<b>Align Regional Workforce and Economic Development Strategic Goals (cont'd)</b>	<p>1. MHCWB will continue to convene and facilitate meetings between MHCWB and the WIOA Core Partners to discuss the delivery of business and job seeker workforce development services at the OSCCs, pursuant to the MOU, effective July 1, 2017 to ensure alignment with the region's workforce and economic development goals and strategies.</p>  <p style="text-align: right;"><b>KPI METRIC TREND: 3. CONTINUING</b></p> <p><b>Comment:</b>  <ul style="list-style-type: none"> <li>⊕ MHCWB OSCC Operators and WIOA CORE Partners continued to meet and are developing a framework of planned processes and customer flow for services delivery to shared customers, in particular for job seekers.</li> </ul> </p>
<b>Secure Public and Private Funding</b>	<p>2. During all Plan years, the MHCWB will develop and implement a Funding Strategy that is aligned with its Mission that will result in a 10% annual increase in new revenue derived from new and/or additional public and private funding sources.</p>  <p style="text-align: right;"><b>KPI METRIC TREND: 2. IMPROVING</b></p> <p><b>Comments:</b>  <ul style="list-style-type: none"> <li>⊕ MHCWB awarded a one-year total grant of \$60,000 from The Irene E. &amp; George A. Davis Foundation to support the programming of our CLASP initiatives for the summer of 2018.</li> <li>⊕ MHCWB in partnership with the Westfield Public Schools awarded a \$20,000 YouthWorks Year-Round Planning Grant from Commonwealth Corporation to develop a career pathway program in Health Care for students at Westfield High School.</li> <li>⊕ MHCWB and Franklin Hampshire Regional Employment Board received joint award of \$40,000 from the MA Workforce Skills Cabinet to support the implementation of the Goals and Strategies in the Pioneer Valley Labor Market Blueprint.</li> <li>⊕ MHCWB awarded \$40,000 from MAEOE to continue work in FY 2019 with STEM Intern program.</li> <li>⊕ MHCWB awarded Incentive Funding of \$30,000 for meeting all requirements associated with MASSHIRE implementation</li> </ul> </p>